



The Internet of Things, the Industrial Internet of Things, Industry 4.0—some will argue they're all the same thing.

There is, however, an important distinction: While the Internet of Things is a critical enabler of the connectivity that underpins Industry 4.0, it is one of multiple disruptive technologies powering the next revolution in manufacturing. Industry 4.0 refers more broadly to the blurring of the line between the digital and physical worlds, bringing together plants, processes, products and people in entirely new ways.

Though this survey focuses primarily on IoT enablement, you cannot talk about IoT without Industry 4.0. Embedding sensors in machines opens up a whole new world of information—but that information is only as valuable as the ability to use it. Applying analytics to extract insights is just the start—which is where the broader universe of Industry 4.0 comes into play.

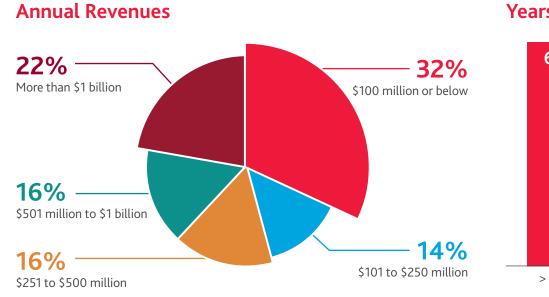
Manufacturers that build out their IoT strategy in the context of Industry 4.0 potential will ultimately be better equipped to compete in manufacturing's digitized future.

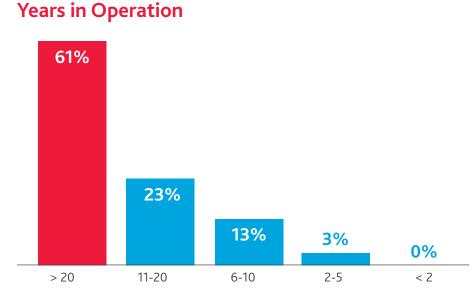
Read on to learn how the industry is taking on the IoT and gearing up for the Industry 4.0 opportunity.





# Who we surveyed





# **Category**



29%
Petroleum,
Chemcials,
Plastics & Rubber



27%
Electronics,
Computers &
Transportation



25% Metals



23% Machinery



18% Food Production



17% Wood, Leather

& Paper



15% Apparel & Textiles



13%

Other

Country (HQ) <1%) Canada Europe **United States** China Mexico Asia Latin/Central America (not including China) <1%) South America

# Strategy & Goals

It's (almost) universal:

Manufacturers are embracing the IoT.

"You've got to eat while you dream. You've got to deliver on short-range commitments, while you develop a long-range strategy and vision and implement it. The success of doing both. Walking and chewing gum if you will."

Jack Welch

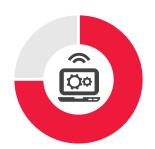




86% have developed or are planning to develop a strategy to apply IoT technologies to production equipment and processes.

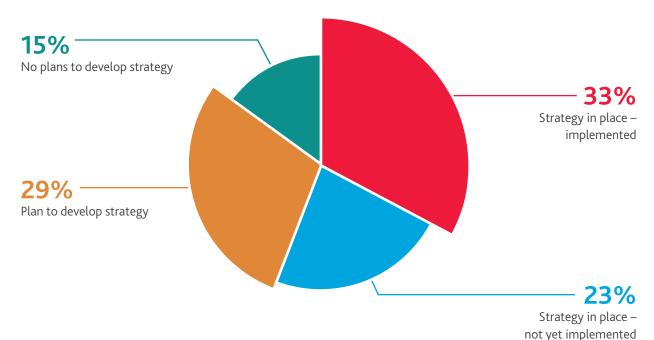


81% plan to increase IoT enablement in production processes and equipment in the next two years.



75% plan to increase IoT enablement in non-production processes and equipment in the next two years.

# **APPLYING IOT TECHNOLOGIES TO PROCESSES**



Globally, manufacturers are focusing their IoT efforts on quality and efficiency.

# Top 5 Goals:



Improve product quality



Increase speed of operations



Decrease manufacturing costs



Improve safety



Improve maintenance/uptime

(But goals vary significantly by country)

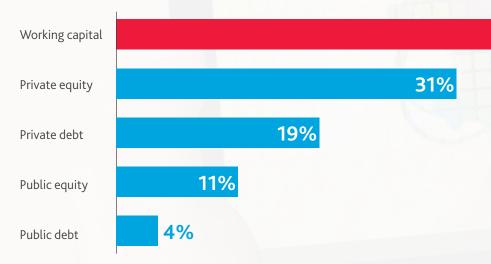
Need to kick your Industry 4.0 strategy into gear?
The Middle Market Manufacturer's Roadmap to Industry 4.0





55%



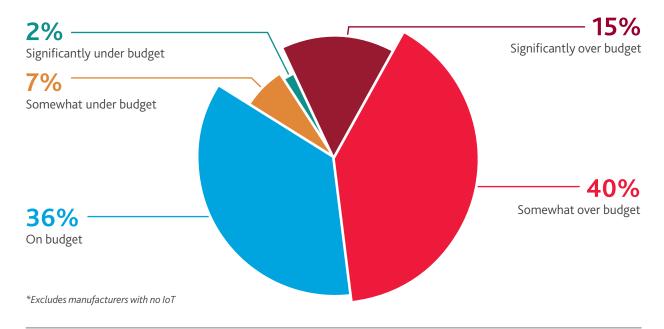


are using tax savings from U.S. federal tax reform to increase IoT investments.

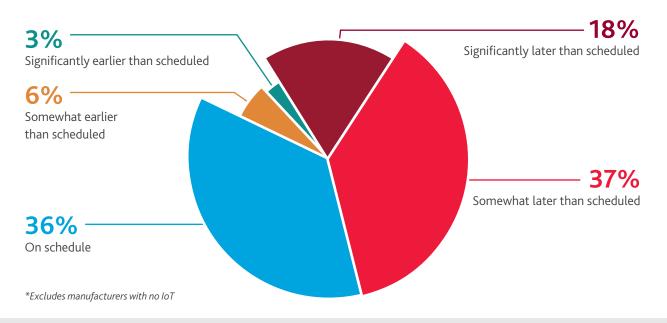
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**83%** plan to increase IoT investments in the next two years.

# HOW WELL THEY'RE STICKING TO THEIR CURRENT IOT BUDGETS:



# ...AND KEEPING IOT DEVELOPMENTS ON SCHEDULE:



# U.S. manufacturers fare better at accurate budgeting:



**Europe takes the prize for effective time management.** 

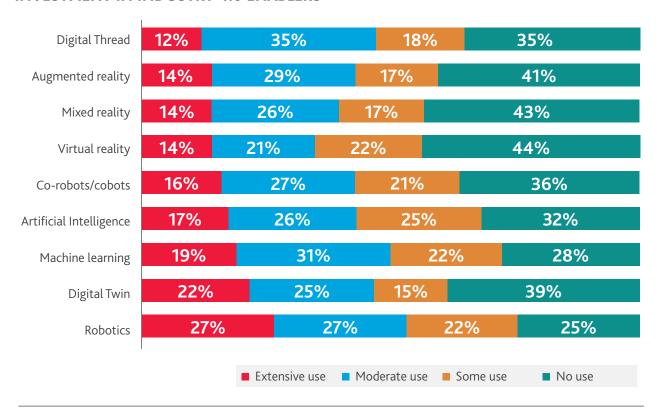


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# Technology

By layering on technologies like artificial intelligence, automation or augmented reality, IoT insights become actions and outcomes.

# **INVESTMENT IN INDUSTRY 4.0 ENABLERS**



# **DIGITAL ENABLERS DEFINED**

**Digital Thread:** The digital thread provides a formal communication framework for the flow of information throughout the product lifecycle, across organizational boundaries.

**Digital Twin:** A digital twin is a virtual replica of a physical asset used to test, monitor and optimize performance in the real world.

**Virtual Reality:** Virtual reality is a full immersion into a computer-generated environment.

**Augmented Reality:** Augmented reality overlays virtual elements, such as computergenerated graphics or simulations, on top of the real-world environment.

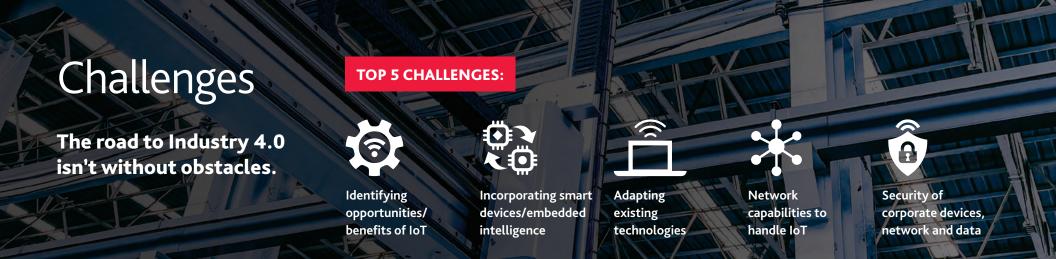
**Mixed Reality:** Mixed reality is an advanced form of augmented reality, integrating the virtual and physical worlds to create an immersive interface.

**Artificial Intelligence:** Artificial Intelligence is a broad concept to describe machines trained to think like humans.

Machine Learning: A subset of AI, machine learning aims to mirror human intelligence by equipping algorithms with the ability to "learn" on their own without human intervention based on experience and new inputs.

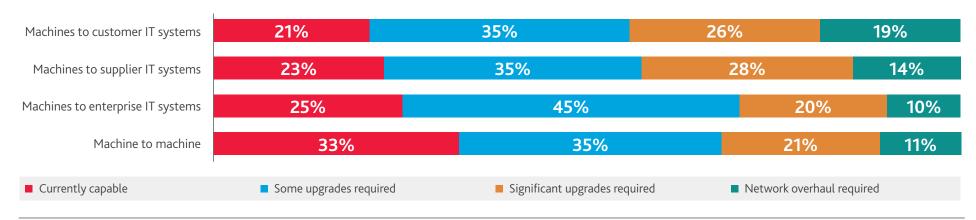
**Robotics:** Robotics is the interdisciplinary field related to studying, designing and building robots. Robots are programmable machines capable of acting autonomously or semiautonomously.

**Co-Robots/Cobots:** Cobots, short for "collaborative robots," are designed to work alongside humans rather than autonomously.

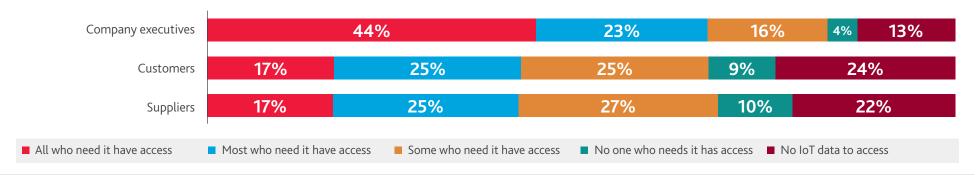


# End-to-end connectivity across the supply chain is still an unrealized goal.

# NETWORK INFRASTRUCTURE ABILITY TO SUPPORT IOT COMMUNICATION



# **GAPS IN INFORMATION SHARING**



Few manufacturers have adopted security controls designed specifically for the IoT environment.

# STEPS TAKEN TO ADDRESS SECURITY CONCERNS

Conducted a cyber risk assessment

Increased investment in security technologies

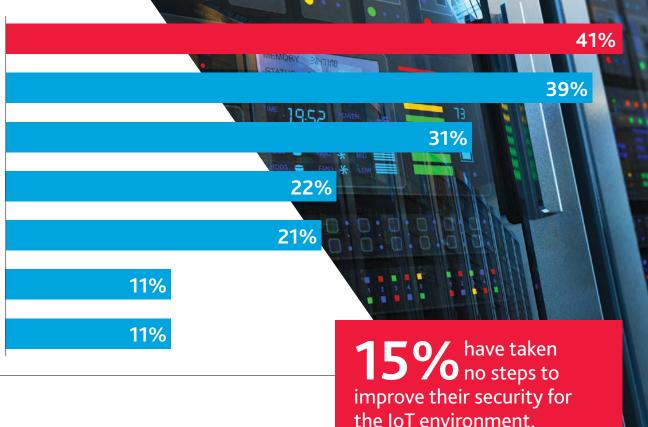
Conducted penetration testing

Integrated IT and OT security

Implemented new OT security controls

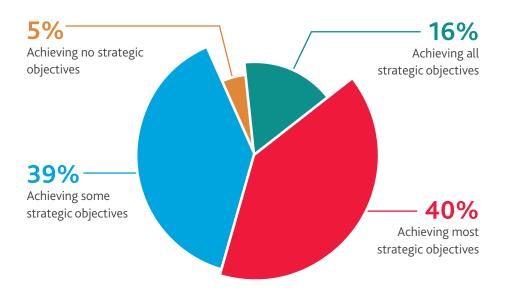
Adopted the Industrial Internet Security Framework

Drafted or revised a third-party risk management policy





# IOT DEVELOPMENTS ACHIEVING THE STRATEGIC OBJECTIVES SET FORTH PRIOR TO IMPLEMENTATION



<sup>\*</sup>Based on those manufacturers who set strategic objectives prior to implementation

95% of manufacturers are achieving at least some of their strategic objectives.

# **KEY BENEFITS:**

# **BUSINESS INSIGHT**



60% have seen improvement in their company's ability to leverage big data

# **SECURITY**



**56%** have seen an increase in security from applying IoT technologies to operations

# **PRODUCTIVITY**



70% saw increases in productivity



NEXT 5 YEARS:

88% anticipate increases in productivity

# **PROFITABILITY**



LAST YEAR:

68% saw increases in profitability



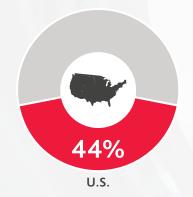
**NEXT 5 YEARS:** 

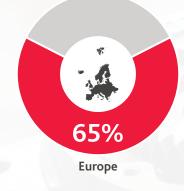
86% anticipate increases in profitability

# Global Manufacturing Competitiveness

The U.S. lags significantly behind Europe and China in Industry 4.0 strategic readiness—and that's reflected in their business outcomes.

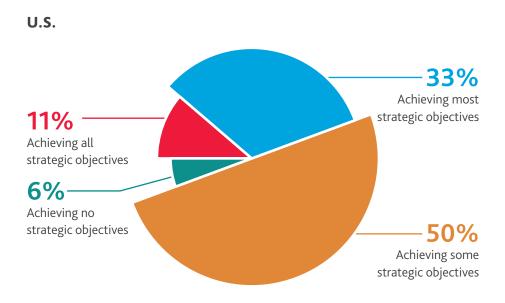
PERCENTAGE OF MANUFACTURERS IMPLEMENTING AGAINST A STRATEGIC PLAN:

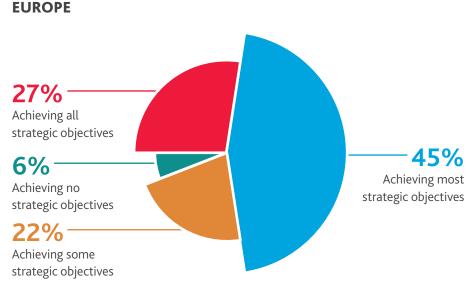






# Here's how those strategies have panned out...





# Achieving most strategic objectives 4% Achieving no strategic objectives 4% Achieving no strategic objectives

**CHINA** 

14

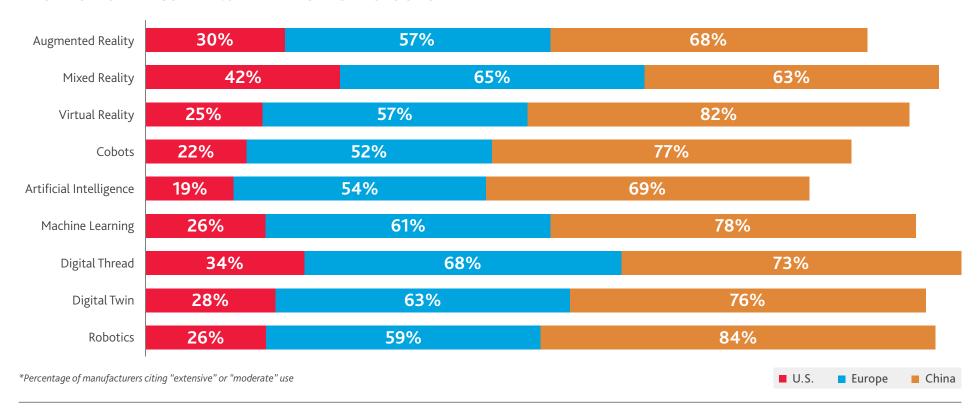
Chinese manufacturers have been most successful in achieving their strategic objectives.

strategic objectives

<sup>\*</sup>Excludes organizations with no IoT as well as those that did not set strategic objectives prior to implementation

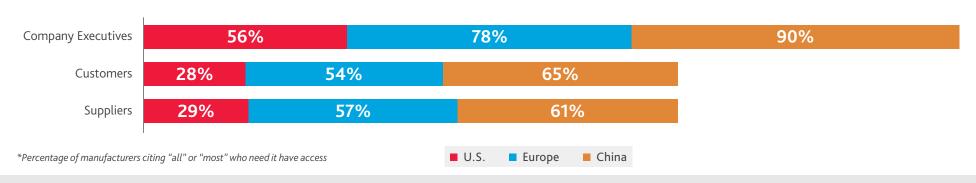
# China and Europe outpace the U.S. in adoption of Industry 4.0 enabling technologies:

# **ADOPTION OF INDUSTRY 4.0 ENABLING TECHNOLOGIES**



# China leads the charge on sharing IoT data outside traditional boundaries:

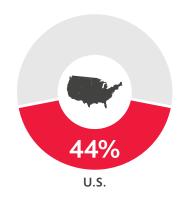
# **ACCESS TO DATA**

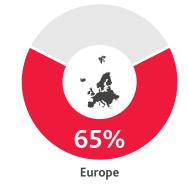


# **Comparing Results Across Borders**

# **BUSINESS INSIGHT**

Percentage of manufacturers seeing improvements in ability to leverage big data

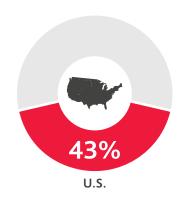


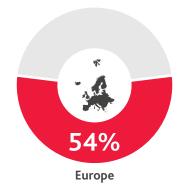




# **SECURITY**

Percentage of manufacturers seeing improvements in security



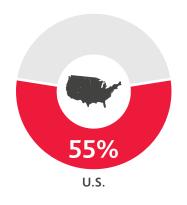


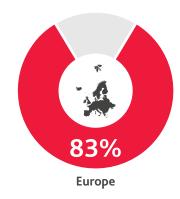




# **PRODUCTIVITY**

Percentage of manufacturers seeing increases in productivity in the last 12 months

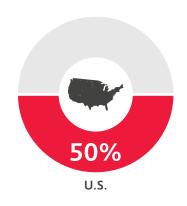


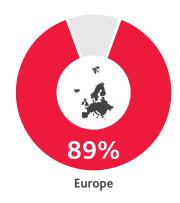


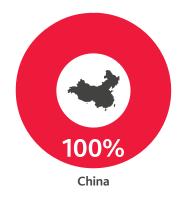


# **PROFITABILITY**

Percentage of manufacturers seeing increases in profitability in the last 12 months







Whether you want to focus on enhancing your customer interaction, increasing speed and profitability through operational excellence, mitigating risk and increasing flexibility across the supply chain, or monetizing your data, **BDO** can help you achieve your goals. **Learn more** 

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