



Biodefense, Life Sciences, and Government Contracts

PROFESSIONAL EXPERIENCE



Who We Are

BDO's Biodefense, Life Sciences and Government Contracts team affords clients a broad range of support to navigate the federal funding process: strategic guidance to include alignment with medical countermeasure and industrial base priorities, technical advisement, project management, financial management and compliance services across the biodefense lifecycle.

Our team has a wealth of experience facilitating strategic partnerships between pharma/biotech companies and U.S. Government agencies, including the Biomedical Advanced Research and Development Authority (BARDA), Advanced Research Projects Agency for Health (ARPA-H), National Institutes of Health (NIH), Defense Threat Reduction Agency (DTRA), as well as expertise engaging with NIH's Division of Financial Advisory Services (DFAS) and the Defense Contract Audit Agency (DCAA). This enables our Biodefense team to provide exceptional service in the identification of appropriate funding opportunities, engagement strategies and navigation of compliance requirements when partnering with the U.S. Government.





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EXPERIENCE

As a Director in BDO's Biodefense, Life Sciences & Government Contracts practice, Adey Pierce brings over 25 years of expertise in the biodefense industry to help clients effectively partner with the U.S. Government (USG). Adey utilizes her deep understanding of the government acquisition process and program management best practices to develop strategies that drive competitive advantages for BDO clients across the biodefense and government contracting industry. Prior to joining BDO, Adey served as the Director of the Division of Nonclinical Development for the Biomedical Advanced Research and Development Authority (BARDA) within the Administration for Strategic Preparedness and Response (ASPR) at the Department of Health and Human Services (HHS). In this role, Adey led the division responsible for model development and non clinical support of medical countermeasures (MCM) against chemical, biological, radiological, and nuclear (CBRN) threats, influenza, and emerging infectious diseases. She directed a team managing BARDA's nonclinical development task orders and as a Level III Contract Officer's Representative (COR), oversaw a portfolio of contractors executing multiple indefinite delivery indefinite quantity (IDIQ) contracts supporting MCM development.

In addition to her 11+ years of federal service at BARDA, Adey spent over a decade at Science Applications International Corporation (SAIC) providing technical, regulatory and program management support for the Department of Defense, HHS and private sector clients for the advancement of CBRN MCMs.

Through this combined experience in both the public and private sectors, Adey has developed a wealth of knowledge crucial for guiding clients in pursuit of non-dilutive funding and successful navigation of the government contracting landscape.

PROFESSIONAL AFFILIATIONS

- ▶ Project Management Institute
- ▶ Association of Women in Science

EDUCATION

- ▶ M.S., Biotechnology Management, University of Maryland University College
- ▶ B.S., Biology, Grambling State University
- ▶ P.M.P., Project Management Institute



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EXPERIENCE

Tanima Sinha is a Director in the Industry Specialty Services Group at BDO with a focus on Government Contracts. This group of more than 100 professionals provides unique business solutions to organizations across a wide array of industries including government contracting, life sciences, not-for-profit, manufacturing, technology, and construction, among others.

Tanima has over 25 years of combined experience in basic science research in HIV and other viral families, regulatory sciences and early & late-stage product development. For over 15 years, Tanima served as a Lead Interdisciplinary Scientist in the Influenza and Emerging Diseases Division (IEIDD) for the Biomedical Advanced Research and Development Authority (BARDA) within the Office of the Administration for Strategic Preparedness and Response (ASPR) at the US Department of Health and Human Services (DHHS). At BARDA, she was responsible for managing high value contracts with industry to further develop promising influenza (pre-pandemic and seasonal) and Zika virus vaccine candidates by providing technical and scientific direction along with regulatory and budgetary oversight. She also oversaw nonclinical development task orders for the SARS-CoV-2 response under Operation Warp Speed (OWS) and the 2016/2017 Zika virus response. Tanima led in establishing a new program for alternative routes of administration (e.g., microneedles, oral, intranasal) for vaccines and therapeutics leading to a new area of interest within BARDA/DRIVE.

Tanima joined BARDA in September 2008, taking with her over 5 years of regulatory science experience she gained as a Regulatory Health Project Manager at the US Food and Drug Administration (FDA), Center for Drug Evaluation and Research (CDER), Division of Antiviral Products (DAVP). Prior to her tenure at the FDA, she gained valuable scientific laboratory experience from working at U.S. Army Medical Research Institute of Infectious Diseases (USAMRIID), National Cancer Institute-Frederick Cancer Research & Development Center (NCI/FCRDC) and University of Pittsburgh Medical Center (UPMC.)

EDUCATION

- ▶ M.Sc., Public Health, London School of Tropical Medicine and Hygiene, University of London
- ▶ M.Sc., Biotechnology, Johns Hopkins University
- ▶ B.Sc., Microbiology, University of Pittsburgh



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EXPERIENCE

Geoff Merritt is a Principal in the Industry Specialty Services Group at BDO with a focus on Government Contracts. This group of more than 100 professionals provides unique business solutions to organizations across a wide array of industries including government contracting, life sciences, not-for-profit, manufacturing, technology, and construction, among others.

He has over 17 years of professional finance experience with focus on Government Finance & Compliance in the Aerospace & Defense and Life Science sectors. Geoff has held management positions with small and mid-sized divisions of large corporations, bringing extensive hands-on experience with compliance matters relating to Federal Acquisition Regulations, Cost Accounting Standards, TINA, and Government Business System controls.

Geoff has extensive experience in corporate restructuring focusing on government contracting aspects, including disclosure statement development, cost accounting changes, and external restructuring proposal development. Additionally, Geoff has developed and delivered training programs for operations entering into new compliance requirements of FAR and CAS.

He has also led various government contracting business processes including development of direct and indirect rate structures, forward pricing rate proposals, proposal cost volumes, DFARS business system descriptions, Estimate at Complete (EACs), and cost-type and progress payment invoicing. Geoff frequently supports clients with negotiations and government audits from agencies such as DFAS, DCAA and DCMA throughout the contracting lifecycle.

PROFESSIONAL AFFILIATIONS

- ▶ George Mason University – School of Business, Adjunct Faculty
- ▶ National Contract Management Association, Boston Chapter Treasurer
- ▶ National Defense Industrial Association

PUBLICATIONS

- ▶ Authored "OTAs: Key Considerations for Stepping in the Growing Government Sandbox" in Service Contractor Magazine (April 2019)

EDUCATION

- ▶ M.B.A., Bentley University
- ▶ M.S., Accountancy, Bentley University
- ▶ B.S.B.A., Finance, Minor in Statistics, University of Vermont

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