

AUTOMATIC ENROLLMENT



68% of large U.S. companies automatically enroll employees in 401k plans – this represents a 10% increase over 2 years.



Start employees at a more aggressive rate of 6-10% typical 3% to get them saving more right away.



Automatic enrollment is especially effective at capturing participation from 20-somethings

participation from 20-somethings who may not be as likely to sign up on their own.

AUTOMATIC ESCALATION



1% each year until they hit a specified cap of 10-15%.



Make plan increases **opt-out** instead of opt-in to capture more participants.



Focus on **open communication** with

employees as a way to make them feel at ease with auto-escalation processes.

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