

GLOBAL TAX SERVICES

# Client Success Story

## COMPANY BACKGROUND & NEED

A rapidly expanding private network security solution provider, with operations in over 15 countries, needed a single firm who could reduce global tax compliance costs and support its current and future structure.

# BDO's Solution



Provide global tax compliance and reporting services through a U.S. central point of contact.



Provide an online portal to manage global compliance deadlines and status reports, documentation, and communications. A calendar of country tax filing deadlines ensures internal due dates are met in advance of compliance deadlines.



Hold regular calls with management to provide status updates and discuss services, business issues, and goals.



Through ongoing conversations we were able to identify value-added tax strategies and recommendations, including:



### **Compensation & benefits**

Issuing global equity stock options and ensure global compliance



### **Cost segregation**

Performing depreciation analysis in Australia and the United Kingdom to identify cost recovery opportunities



### **Global expatriate services**

Addressing local regulatory matters related to the executive team's international assignments



### **Transfer pricing**

Assisting with master and local file compliance



### **Value chain – tax advisory**

Performing advisory services related to IP migration to Ireland



### **Federal tax matters**

Providing regular updates on regulatory changes with domestic and/or global implications, including tax reform



### **International expansion structuring**

Advising on anticipated Latin America expansion



### **Research & development tax credits**

Reviewing Canadian operations to identify tax savings opportunities



# Company Benefits

## EFFECTIVE OUTCOMES

- ▶ Reduced global compliance costs
- ▶ Mitigated risk of penalties
- ▶ Centralized and streamlined global tax compliance process
- ▶ Gained visibility across deadlines and status in each country

## A TRUSTED ADVISOR

- ▶ Knowledgeable, U.S.-based central point of contact
- ▶ Prompt responses to questions and technical issues
- ▶ Align global business and tax strategy to optimize results
- ▶ Scalable services for an expanding global footprint
- ▶ Structuring recommendations for future growth and expansion opportunities



# BDO Leader Insights and Resources

*"A global reach brings opportunities as well as challenges. We assist multinational organizations by leveraging our knowledge of global tax systems — helping to identify cost-savings and align tax strategy within business goals. Most critically, we act as advisors. We are there to identify, interpret, and provide insight on regulations and trends that could dramatically affect your business."*



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**Read BDO's 2018  
Tax Outlook Survey.**