

SALES & USE TAX ECONOMIC NEXUS RULES FOR REMOTE SELLERS:

States' Response to the *South Dakota v. Wayfair* Supreme Court Decision on June 21, 2018

This chart summarizes thresholds and administrative enforcement dates for each state. States in gray either (i) do not impose sales/use tax, or (ii) have not publicly announced if or when they will enforce economic nexus.

State	Sales	and/or	Transactions	Enforcement Date
Alabama	\$250,000	-	-	10/1/2018
Alaska	No state sales tax			
Arizona	\$100,000	-	-	10/1/2019
Arkansas	\$100,000	or	200	7/1/2019
California	\$500,000	-	-	4/1/2019
Colorado	\$100,000	or	200	6/1/2019
Connecticut	\$250,000	and	200	12/1/2018
Delaware	No state sales tax			
District of Columbia	\$100,000	or	200	1/1/2019
Florida				
Georgia	\$100,000	or	200	1/1/2019
Hawaii	\$100,000	or	200	7/1/2018
Idaho	\$100,000	-	-	6/1/2019
Illinois	\$100,000	or	200	10/1/2018
Indiana	\$100,000	or	200	10/1/2018
Iowa	\$100,000	-	-	1/1/2019
Kansas				
Kentucky	\$100,000	or	200	10/1/2018
Louisiana	\$100,000	or	200	1/1/2019
Maine	\$100,000	or	200	7/1/2018
Maryland	\$100,000	or	200	10/1/2018
Massachusetts	\$500,000	and	100	10/1/2017
Michigan	\$100,000	or	200	10/1/2018
Minnesota	\$100,000	or	100	10/1/2018
Mississippi	\$250,000	-	-	9/1/2018
Missouri				
Montana	No state sales tax			
Nebraska	\$100,000	or	200	1/1/2019
Nevada	\$100,000	or	200	11/1/2018
New Hampshire	No state sales tax			

State	Sales	and/or	Transactions	Enforcement Date
New Jersey	\$100,000	or	200	11/1/2018
New Mexico	\$100,000	-	-	7/1/2019
New York	\$300,000	and	100	6/21/2018
North Carolina	\$100,000	or	200	11/1/2018
North Dakota	\$100,000	-	-	10/1/2018
Ohio	\$500,000	-	-	1/1/2018
Oklahoma	\$10,000	-	-	7/1/2018
Oregon	No state sales tax			
Pennsylvania	\$100,000	-	-	7/1/2019
Rhode Island	\$100,000	or	200	8/17/2017
South Carolina	\$100,000	-	-	11/1/2018
South Dakota	\$100,000	or	200	11/1/2018
Tennessee	\$500,000	-	-	10/1/2019
Texas	\$500,000	-	-	10/1/2019
Utah	\$100,000	or	200	1/1/2019
Vermont	\$100,000	or	200	7/1/2018
Virginia	\$100,000	or	200	7/1/2019
Washington	\$100,000	-	-	10/1/2018
West Virginia	\$100,000	or	200	1/1/2019
Wisconsin	\$100,000	or	200	10/1/2018
Wyoming	\$100,000	or	200	2/1/2019

The "enforcement date" is when states are requiring remote sellers to administer sales/use taxes. The "enforcement date" does not take into account any use tax notification/reporting requirements.

Some states are revising their "sales and/or transaction" thresholds—oftentimes to strike the "transaction threshold" or to align the "sales threshold" amount with South Dakota's \$100,000 threshold. For example: Oklahoma originally had a \$10,000 sales threshold, but it is increasing to \$100,000 effective November 1, 2019. Arizona's sales threshold was initially set at \$200,000, but it is being reduced to \$100,000 over time. The "sales and/or transaction thresholds" listed above take into account enacted certain legislative changes, including those effective at a future date.

Note: In some states, the "sales threshold" is evaluated on a separate-company basis, while other states evaluate the threshold by including sales made by all affiliates. Marketplace facilitator laws also have bearing on whether the "sales threshold" is met in certain states. Consult with a BDO professional for more information.

This information is current as of June 13, 2019.



BDO'S SIX-STEP APPROACH TO SALES/USE TAX COMPLIANCE IN THE WAKE OF WAYFAIR



SALES/USE TAX REGIONAL CONTACTS:

NORTHEAST

JAMES BOWDEN

SALT Managing Director
617-239-4196 / jbowden@bdo.com

HARRI PERSAUD

SALT Senior Manager
212-885-8104 / hpersaud@bdo.com

ATLANTIC

ANGELA ACOSTA

SALT Managing Director
704-887-4188 / aacosta@bdo.com

JEFF SALTZBERG

SALT Managing Director
703-770-4446 / jsaltzberg@bdo.com

SOUTHEAST

TONY MANNERS

SALT Managing Director
404-979-7274 / tmanners@bdo.com

KATHERINE GAUNTT

SALT Senior Manager
404-979-7271 / kgauntt@bdo.com

CENTRAL

ERIC FADER

SALT Managing Director
312-730-1432 / efader@bdo.com

MIKE FEISZLI

SALT Managing Director
234-466-4950 / mfeiszli@bdo.com

SOUTHWEST

TOM SMITH

SALT Partner
918-281-4090 / tom.smith@bdo.com

GREG ROSSER

SALT Managing Director
713-548-0902 / grosser@bdo.com

WEST

STEVE OLDROYD

SALT Managing Director
408-352-1994 / soldroyd@bdo.com

KEN CHOI

SALT Managing Director
714-913-9198 / kchoi@bdo.com

BDO is the brand name for BDO USA, LLP, a U.S. professional services firm providing assurance, tax, and advisory services to a wide range of publicly traded and privately held companies. For more than 100 years, BDO has provided quality service through the active involvement of experienced and committed professionals. The firm serves clients through more than 60 offices and over 650 independent alliance firm locations nationwide. As an independent Member Firm of BDO International Limited, BDO serves multi-national clients through a global network of more than 80,000 people working out of nearly 1,600 offices across 162 countries and territories.

BDO USA, LLP, a Delaware limited liability partnership, is the U.S. member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms. BDO is the brand name for the BDO network and for each of the BDO Member Firms. For more information please visit: www.bdo.com.

Material discussed is meant to provide general information and should not be acted on without professional advice tailored to your needs.

© 2019 BDO USA, LLP. All rights reserved.