

BDO Consulting **TALKS** eConnaissance®

Continuous Monitoring Tool for Investigative Due Diligence

The traditional 18-24 month frequency of due diligence checks on fund managers unnecessarily exposes investors to elevated risk through lack of transparency. eConnaissance® helps mitigate that risk by notifying investors of important information about their fund managers in real time.

Risky Business: Reactive Over Proactive

eConnaissance empowers investors to be proactive, rather than reactive:



Beats headline risk to the punch

Identifies red flags early to allow investors to get ahead of potential headline risk.



Takes a hybrid approach

Combines technology and human intelligence to provide thoughtful human interpretation and critical analysis of automated results, aligning them with investors' primary interests.



Cuts compliance costs

Monitors key issues of interest on a daily, cost-effective basis, minimizing larger long-term costs by identifying risks before they snowball.

Types of Alerts Received by Investors



7,000+

Subjects monitored



468

Most alerts on one subject

Major alerts generated since February 2016 launch:

Adverse alerts **809**

New docketed **540**

New judgments/liens **150**

New lawsuits **97**

New criminal records **22**

3-5

Average range of client requests per week for additional research on an eConnaissance alert

CAUSE FOR A CLOSER LOOK



10 lawsuits
filed in
one month

eConnaissance does the digging for investors, following up on any potentially concerning issues.

eConnaissance Evolution

FY 2016 Growth to Now

255%

Increase in
subscriber companies

582%

Increase in
individual subscribers

11,000+

Alerts sent to investors

1,400+

Form ADV filings
monitored for updates

*Figures as of March 23, 2017

For information on how you may benefit from eConnaissance®, contact BDO's Investigative Due Diligence practice leaders:

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