

2017 BDO TAX OUTLOOK SURVEY

Potential Reforms are Top of Mind for Tax Executives

Tax executives eye reform under a new administration



100%

of tax executives agree significant tax code changes under the Trump administration are likely



40%

rank a reduced corporate tax rate as their greatest tax reform priority



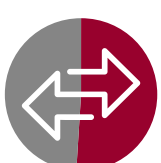
34%

say planning for potential reform under President Trump is their primary tax issue

Domestic reform is a hot topic, but international changes are also on tax executives' radar



82% have operations outside of North America



51% say transfer pricing action items are most concerning for their business



54% plan to enter or expand into international markets in 2017



91% anticipate completing a country-by-country analysis by the Dec. 31 deadline

IN ANTICIPATION OF BEPS, APPROACHES VARY:

57% are proactively taking steps based on the BEPS Action item drafts

35% are waiting for individual countries to implement BEPS before acting

9% are waiting for peers to respond to BEPS

While staying on top of the changing environment, tax executives look to maximize existing opportunities

Considering domestic expansion, 48% pay most attention to income or franchise tax credits and exemptions

Almost all surveyed tax executives take advantage of:



91%
Income or franchise tax credits and exemptions



88%
Sales tax refunds

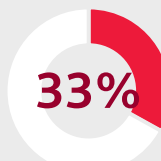


86%
Property tax abatements and exemptions

RESEARCH & DEVELOPMENT CREDITS REMAIN CRUCIAL:



65% of executives took advantage of both federal and state R&D credits



33% claim only federal R&D credits



2% stick to state R&D credits



50% of those who did not pursue R&D credits say they are not doing "ground breaking" work

FOR MORE INFORMATION, ACCESS THE FULL REPORT AT WWW.BDO.COM/2017-TAX-OUTLOOK-SURVEY OR CONTACT:

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