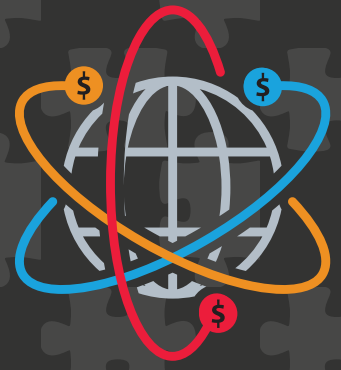


AVERAGE MID-MARKET DEAL VALUE CLIMBS ACROSS THE GLOBE



Overall **mid-market** M&A activity on the rise, despite declining global private equity activity

Q2 2016 continued to trend toward larger deals

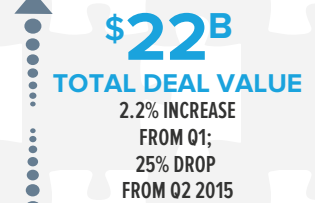
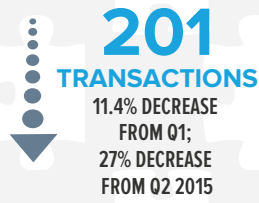


HIGHEST AVERAGE DEAL VALUE SINCE Q2 2012

Global trade volume grew



PE experienced decline



PE may have been down across the globe, but it flourished in **Benelux**

Q2 featured rising deal values and steady volumes



Significant spikes in PE activity accounted for region's high performance



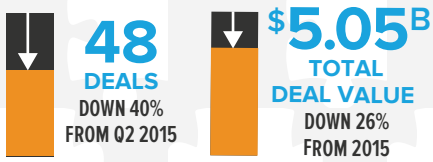
28 TRANSACTIONS

CONSISTENT WITH Q1 2016 AND Q4 2015

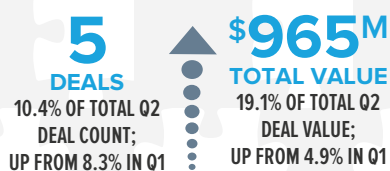
PE DEALS represented 32% of total deal value in Q2; UP 17.2% FROM Q1

Latin America experienced an overall decline in M&A activity, but an uptick in PE deals

Negative trend for M&A activity continued into Q2



PE funds emerged as more active players in the region

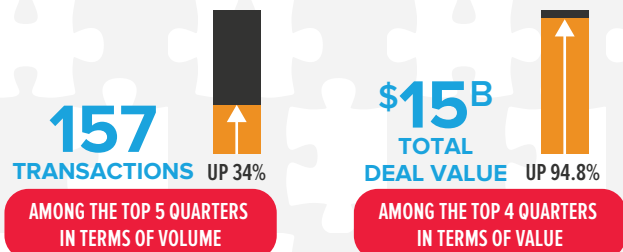


Select countries were particularly active in Q2



M&A activity in **Southern Europe** reached record highs

Recovering from an inactive Q1, deal value and volume soared



AVERAGE DEAL VALUE OF ALMOST **\$100M**

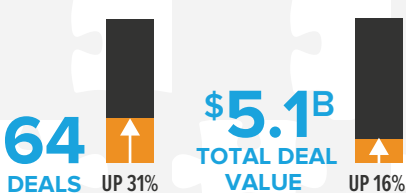
Trade buyers accounted for spike in deals, while PE experienced a drastic dip



28 PE DEALS WITH TOTAL VALUE LESS THAN \$3B; LOWEST SINCE Q1 2012

Brexit cast a shadow over **DACH's*** dealmakers, but M&A activity increased in Q2

Deal volume and value increased from Q1



But H1 2016 still marked a decrease year-over-year



Private equity boosted overall M&A activity in Q2



UP 250% FROM Q1; UP 400% FROM Q2 2015

*DACH refers to Germany, Austria and Switzerland

Adapted from *BDO Horizons*, a quarterly study produced by BDO International using data from Mergermarket to track middle market transaction trends and developments.

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